

# BOARD MINUTES

Speaker Series Lunch



# NOTICE OF MEETING

September 11, 2019 @ Noon  
Coaldale Inn

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The Coaldale and District Chamber of Commerce | Box 1117, Coaldale AB, T1M 1M9  
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**Attendance:** **Beverly Thomson**, North & Company; **Bill Chapman**, Town of Coaldale; **Briane Simpson**, Town Councillor; **Conrad Van Bostlen**, Graham's Garage; **Derek Connick**, Westland Insurance; **Doreen Lloyd**, Town of Coaldale; **Jack Penner**, NAPA Auto Parts; **Jack Van Rijn**, Van Rijn Electric; **Jillian Monti**, Maritime Travel Lethbridge; **John Pollemans**, Pollemans Home & Rental; **Katrina Sexton**, McCain's; **René van de Vendel**, Destiny Homes; **Robert Horvath**, Lethbridge County; **Terry Roosen**, Scotiabank;

**Guests:** **Scott Wall**, Alberta Workplace Solutions  
**Colleen Van Raalte**, Executive Assistant

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## 1. CALL TO ORDER

## 2. APPROVAL OF AGENDA

### 2.1. Addition or Deletions

#### MOTION

MSC: J. Van Rijn/D. Connick

BIMT Board approves the agenda. Carried

## 3. WELCOME AND INTRODUCTIONS

### 3.1. Round Table Introductions

-Thank you to all the businesses for contributing to the Coaldale centennial.

## 4. APPROVAL OF MINUTES

### 4.1. Board meeting of June 12, 2019

#### MOTION

MSC: T.Roosen/J. Van Rijn

BIMT Board approves the agenda.

Carried

## 5. PRESIDENT'S MESSAGE

### 5.1. Executive Committee Update

-The Chamber Executive held several meetings over the summer to work on its strategic plan.

The goal is to bring better value to the membership. Stay tuned for more info. If you have any comments or suggestions, please approach any one of the Executives.

-Please keep in mind that when the time comes volunteers will be needed.

### 5.2. Resignation of Darlene Van Schouwen

-The Chamber would like to thank Darlene Van Schouwen for her years of service.

#### MOTION

MSC: B. Chapman/J. Pollemans

BIMT Board accepts resignation with regrets.

Carried

## 6. ITEM FOR INFORMATION

### 6.1. Election Forum – October 8, 2019 (Tentative)

- Federal Election forum for the party leaders will be televised on Monday, October 7, 2019.
- Chamber Executive will be meeting this week to develop an execution plan for Coaldale's local candidate forum.

### 6.2. Awards and Appreciation Banquet – March 21, 2020

## 7. MEMEBERSHIP

### 7.1. Maritime Travel Lethbridge – Jillian Monti

- Working as a homebased agent
- Can offer the same great sales from Maritime to local business.
- Wanted to join for cross promotion purpose and to be more visible in the community.
- Membership encourages Maritime Travel to get involved with Workplace Solutions and to see if the benefit plan is a right fit for them.
- Membership is wanting to know if discount benefits can be proposed to the general Chamber membership.

**MOTION MSC: J. Van Rijn / D. Connick**

**BIMT Board approves Jillian Monti from Maritime Travel Lethbridge as new member to the Coaldale Chamber.**

**Carried**

## 8. TOWN COUNCIL PRESENTATION (12:10 - 12:25 p.m.)

### 8.1. Briane Simpson- Town of Coaldale Councillor

#### Town Plan Chamber Feedback

- Briane present a verbal summary of the Town Plan feed back from the previous meeting.
- Noted that that the town citizens would like to reduction in red tape.
- Noted that people felt Coaldale is a friendly community
- There is good community engagement and volunteerism
- The walking paths will be completed with in the next few years.
- Please feel free to communicate with Town and provide feedback at anytime.
- Provincial budget cuts might be coming the future. This may affect the Town's budget.
- Clarification added that the Hyw is not part of the Town's jurisdiction while the residential roads are the Town's responsibility.
- The Town will investigate why businesses do not receive compost bins.

## 9. KEYNOTE SPEAKER (12:25 - 1:00 p.m.)

### 9.1. Scott Walls - Alberta Workplace Solutions

- Employee benefit packages through your Chamber membership
- Some of you might not know about benefits plans through membership.
- Health, Dental and disability plans
- Run for small business by small business interest.
- Introduce in 1970. Small businesses group together to get group insurance.
- largest plan of its kind in Canada.
- Run under non-profit Chamber of Commerce Insurance Corporation of Canada.
- Director of CCICC are all chamber administrators or volunteers.
- Serves member firms all across Canada
- 35,000 firms participating
- Sponsored by over 10000 chambers and boards of trade
- Since 2001 Johnston group has been a recipient of Canada top best managed companies award.
- Protect your most important asset: you and your employees!
- Make an investment in hour business' future success.
- Employers want affordable and comprehensive benefits which are easy to administer
- Limited benefit plan options available in the marketplace for small firms.
- Rapidly rising health care expenses-especially prescription drugs
- Employers and employees are getting older.
- Rising number of disability claims.
- Governments are continuing to "off Load" the cost of providing health benefits to citizens.
- Provides small business with access to big business group plan features

- Exclusive agency distribution system
- Not a package – Fully customized plan designs
- Fully pooled benefits (up to 9 lives)
- History of Price stability
- Reputation for exceptional service
- Continuous plan innovation.
- More than just financial support
- Included in the cost with each plan
- Best Doctors® – effective July 1/19 – extended to include parents and parents’ in-law
- Business Assistance Service (BAS)
- Teledoc – effective September 1/19 – offering the Teladoc telemedicine service at to all Plan members, and their dependents, who hold an Extended Health Care benefit. Physician are available online for in house assessment face time or phones calls.
- Health options include:
- Health Access phone line
- Voyage Assistance
- Best doctors service – can help you find the best doctor required for your care.
- The pooling advantage.
- Premiums are based on the average of claims across all participants (1-9 employees)
- Claims are bundled with thousands of similar firms in a pool (premiums stay manageable and predictable)
- Average renewal action past 10 years is 4.0%!
- No industry restrictions
- Guaranteed coverage (as long as the premium is paid)
- Three or more full-time employees – no underwriting
- Covers a one-person business
- Provides more stable coverage
- More flexibility (to customize your plan)
- On-line Administration of plan.
- Employees can sign-up follow their claims

Top 10 benefits

- |                           |                          |
|---------------------------|--------------------------|
| -No Minimum firm size     | -Not-for-profit          |
| -No Industry Restrictions | -Outstanding service     |
| -Guaranteed approval      | -Fast, Accurate Payments |
| -Guaranteed renewable     | -You choose the Coverage |
| -Rate Stability           | -You control the cost    |

**10. NEXT MEETING**

October 9, 2019 at Noon  
Coaldale Inn

**11. ADJOURNMENT**

**MOTION MC: T. Roosen**  
**BIMT Board adjourns the meeting for September 11, 2019.**  
**Carried**